



The Education of Millionaires: Everything You Won't Learn in College About How to Be Successful

By Michael Ellsberg

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Some of the smartest, most successful people in the country didn't finish college. None of them learned their most critical skills at an institution of higher education. And like them, most of what you'll need to learn to be successful you'll have to learn on your own, outside of school.

Michael Ellsberg set out to fill in the missing pieces by interviewing a wide range of millionaires and billionaires who don't have college degrees, including fashion magnate Russell Simmons and Facebook founding president Sean Parker.

This book is your guide to developing practical success skills in the real world: how to find great mentors, build a world-class network, make your work meaningful (and your meaning work), build the brand of you, and more. Learning these skills is a necessary addition to any education, whether you're a high school dropout or graduate of Harvard Law School.

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Editorial Review

Review

"Success in the twenty-first century depends on street smarts, not book smarts. It has to do with your motivation, network, passion, and ability to make other believe in you. You'll learn stuff in college, but you won't develop these skills-which are requisite for success in life. Whether you go to college or not, *The Education of Millionaires* will help you learn what it takes to succeed in today's entrepreneurial economy." — **Dale J. Stephens, founder of Uncollege.org**

"Michael Ellsberg's book is provocative and wise. Tuition is skyrocketing, job prospects are grim, and the race for bogus credentials has turned into a runaway status competition for positional goods. *The Education of Millionaires* offers a renegade path for anyone who wants vital skills without the crushing burden of student debt." — **Peter Thiel, cofounder of PayPal and first outside investor in Facebook**

"Your success in a knowledge society depends on mastery of soft skills and practical intelligence-and yet they don't show up in college or high school curriculums. Ellsberg's rebellious book provides a street-smart education to fill the gap." — **Keith Ferrazzi, author of the #1 bestseller *Who's Got Your Back***

"As Michael so aptly explains in this delightful read: your education starts in the crib and ends when you take your final breath. In a fully realized life, it is all about lifelong learning." — **Lynda Resnick, vice chairman, Roll International, Teleflora, and PomWonderful**

"Self-education is the key to upgrading your mind and your life. Michael's book teaches you how to unlock the education available outside of classes, all around you." — **Matt Mullenweg, creator, WordPress.org**

"This book is a masterpiece. Gripping and whip-smart, *The Education of Millionaires* will forever revolutionize your thoughts on the connection between education, career success and prosperity. Ellsberg is careful to avoid 'motivational fluff' and instead provides mind-blowingly sharp (and humorous) brass-tacks advice on how to profit handsomely by becoming a lifelong learner." — **Jenny Blake, author of *Life After College***

"If entrepreneurs were running schools, instead of bureaucrats, schools would be teaching a lot more of the skills and mindsets found in this book. Since they're not, this book is a necessary antidote to a traditional college education." — **Scott Banister, founder of IronPort Systems, Banister Capital**

"This is the must read of the next era of education. This one book could be all the education you ever need to massively outperform even the Ivy League. The secrets contained are brilliant and simple to adopt." — **Cameron Herold, author of *Double Double*, former COO of 1-800-GOT-JUNK?**

"Just like the entrepreneurs he highlights in his book, Ellsberg challenges the conventional wisdom of what it takes to make it in this world. If you have an idea and the drive, nothing can stop you. And Ellsberg proves it." — **Simon Sinek, author of *Start With Why***

"You don't need a degree to live life on your own terms: you need economically valuable skills. Ellsberg's book is the blueprint for entrepreneurial education." — **Josh Kaufman, author of *The Personal MBA: Master the Art of Business***

"Provocative and timely, Ellsberg lays bare what he sees as a giant hole in much of traditional education—a focus on 'academic' knowledge and a de-emphasis on the knowledge and skills necessary to actually succeed in life. Drawing from a wealth of interviews with successful entrepreneurs, he hones in on seven key success skills that help put you back in the driver's seat." — **Jonathan Fields, author of *Uncertainty***

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"Ignore the stats, break the rules, devote yourself to something meaningful. You won't get that in an MBA program. But you'll get it from Ellsberg and his self-educated millionaires—and plenty of proof that true and sustained success can only be defined on your own terms."

(-Danielle LaPorte, author of *The Fire Starter Sessions*)

About the Author

Michael Ellsberg was born in San Francisco in 1977 and lives in New York. Michael sends manifestos, recommendations, tips, and other exclusive content to his private email list, which you can join at www.ellsberg.com.

Users Review

From reader reviews:

Juan Moses:

As people who live in the particular modest era should be upgrade about what going on or facts even knowledge to make these individuals keep up with the era that is always change and advance. Some of you maybe will update themselves by studying books. It is a good choice to suit your needs but the problems coming to an individual is you don't know what type you should start with. This *The Education of Millionaires: Everything You Won't Learn in College About How to Be Successful* is our recommendation to help you keep up with the world. Why, because book serves what you want and wish in this era.

Jacob Smith:

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