

It's Your Move: My Million Dollar Method for Taking Risks with Confidence and Succeeding at Work and Life

By Josh Altman



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A Wall Street Journal Bestseller

One of the stars of Bravo's hit series Million Dollar Listing Los Angeles reveals his trade secrets, offering aspiring entrepreneurs and established professionals tips and insights to help them outsmart the competition.

Josh "the Shark" Altman has achieved extraordinary success in a traditional industry and in the most competitive real estate market in the country—all without being "discovered" or catching the proverbial big break. He worked for it. He figured it out. He failed. He learned. He wrote his own script.

The key to his success? Confidence—informed, intelligent, calculated confidence. Calculated confidence means training yourself in your chosen field, knowing it so well that you can trust your gut instincts to guide you towards the best possible option. When key opportunities present themselves, you are ready to seize them.

In It's Your Move, one of the stars of Bravo's hit TV series Million Dollar Listing Los Angeles shares invaluable and street-smart strategies for how to build your confidence, establish your reputation, master the knowledge you need to succeed, take the right risks, and course correct when you make a mistake. Drawing on his experiences negotiating multi-million dollar deals and offering impeccable service to his celebrity and high-profile clients, Altman shows you all the right moves to help you become better, stronger and more effective—whatever your profession or ambitions.



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Editorial Review

Review

"Josh Altman is a winner, everything he does is first class and his book is no exception." (**Howard M. Lorber**, chairman of Nathan's Famous, president and CEO of Vector Group, Ltd., and chairman of Douglas Elliman)

"Josh Altman personifies hard work and dedication. His story is a powerful guide to achieving success." (**Rachel Roy**, fashion designer and philanthropist)

"In my career, I've represented many pros—and can spot one from a mile away. Josh Altman is definitely a pro in business and real estate—and after reading this book, you will see why." (**Marc Roberts**, former president, CEO, and chairman of Worldwide Entertainment and Sports Corp)

"Josh has a natural instinct for business and understands what you need to be successful too." (**Henrik Fisker**, entrepreneur and leading automobile designer)

From the Back Cover

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About the Author

Josh Altman, real estate powerhouse of the famed Altman Brothers, is a top-producing agent in Beverly Hills and is continually ranked as a top 25 Realtor in the country by numerous media outlets, including *The Wall Street Journal*, for having sales over a billion dollars locally, nationally, and internationally. He lives in Los Angeles, California.

Users Review

From reader reviews:

Elizabeth Murphy:

It's Your Move: My Million Dollar Method for Taking Risks with Confidence and Succeeding at Work and Life can be one of your basic books that are good idea. We all recommend that straight away because this guide has good vocabulary that may increase your knowledge in vocab, easy to understand, bit entertaining but still delivering the information. The author giving his/her effort to set every word into satisfaction arrangement in writing It's Your Move: My Million Dollar Method for Taking Risks with Confidence and Succeeding at Work and Life nevertheless doesn't forget the main level, giving the reader the hottest along with based confirm resource facts that maybe you can be among it. This great information can drawn you into brand new stage of crucial considering.

Allan Nguyen:

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Thomas Brown:

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Marcus Huskins:

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